



Australian Government
Australian Customs and
Border Protection Service

TABLE OF CONSULTANCY CONTRACTS 2008/09
CONSULTANCY SERVICES LET DURING 2008/09 VALUED AT \$10,000 OR MORE

NPC Ref.	Supplier Name	Description	08/09 Expenditure	Procurement Method (1)	Consultancy Reason(s) (2)
08/2540	Miltech Services Pty Ltd	Development of the Maritime operational concept document	\$194,500.00	Direct	B – need for specialised or professional skills
08/2658	Saville & Holdsworth Australia Pty Ltd	Self assessment and assessment centre tool development	\$150,000.00	Panel	B – need for specialised or professional skills
08/2859	Inforail Pty Ltd	Project management services for the risk assessment systems capability team	\$78,000.00	Panel	B – need for specialised or professional skills
08/2971	Porter Novelli Australia Pty Ltd	Develop and implement a public relations and stakeholder engagement strategy	\$31,913.00	Direct	B – need for specialised or professional skills
08/2987	Accenture Australia Ltd	Implement phase 1 of transition plan for people and place division	\$490,000.00	Panel	B – need for specialised or professional skills
08/2990	Ernst & Young	Setting up a methodology and framework to assist in identifying risks and mapping controls	\$99,995.00	Panel	B – need for specialised or professional skills
08/3039	Edward W Kelley & Partners Pty Ltd	Executive facilitation and advice for IT-enabled business outcomes	\$75,000.00	Direct	B – need for specialised or professional skills
08/3062	Rehbein AOS Airport Consulting	Performance survey and an analysis and policy development phase that will make recommendations to Government	\$49,978.50	Direct	B – need for specialised or professional skills

08/3068	Roseback Pty Ltd	Development, installation, testing and acceptance of the Surveillance Information Management System (SIM) and Coastwatch Command and Support System (CWCSS)	\$62,000.00	Direct	B – need for specialised or professional skills
08/3087	Capgemini Australia Pty Ltd	Assessment of the agency ICT environment	\$93,988.40	Panel	B – need for specialised or professional skills
08/3090	Lloyd's Register Rail Limited	Identify solutions that will encourage more intuitive use of the smartgate system	\$150,000.00	Direct	B – need for specialised or professional skills
08/3120	Minter Ellison Consultants (Canberra) Pty Ltd	Undertake strategic planning activities for the passengers strategic outlook	\$130,000.00	Panel	B – need for specialised or professional skills
08/3178	Capgemini Australia Pty Ltd	Development of a business case for improving Customs' business intelligence capabilities in cargo processing	\$119,988.00	Panel	B – need for specialised or professional skills
08/3212	ThinkPlace Pty Ltd	Development of practical recommendations to improve the efficiency and effectiveness of the Division	\$128,337.22	Panel	C – need for independent assessment
08/3270	Nous Group Pty Ltd	Review of current planning processes	\$75,000.00	Panel	B – need for specialised or professional skills
08/3282	Cogent - The Trustee for the Cogent Unit Trust	Negotiating financial aspects of the contract with SAPL prior to contract execution	\$30,000.00	Direct	B – need for specialised or professional skills
08/3289	Third Horizon Consulting Partners Pty Ltd	Identifying opportunities to rationalise costs and expenditure, to meet current and future budget allocations	\$79,900.00	Direct	B – need for specialised or professional skills
08/3296	Capgemini Australia Pty Ltd	Development of a target state architecture	\$99,990.90	Panel	B – need for specialised or professional skills

08/3319	Icon Recruitment Pty Ltd	Advisory capacity of an external member of Customs audit committees	\$11,250.00	Direct	C – need for independent assessment
08/3320	Microsoft Pty Ltd	Advice and assistance with the Integrated Intelligence Environment (IIE)	\$250,440.00	Panel	A – skills currently unavailable within agency
08/3321	Dominic Downie & Associates Pty Ltd	Review and development of a toolkit to deal with unsatisfactory performance	\$16,112.00	Direct	A – skills currently unavailable within agency
08/3360	WalterTurnbu ll Pty Ltd	Probity advisory services for the Integrated Intelligence Environment project (IIE)	\$30,000.00	Panel	B – need for specialised or professional skills
08/3410	Yellow Edge Pty Ltd	Complete a work value assessment of the duties and responsibilities of Customs Level 1 Detector Dog Handlers	\$40,000.00	Panel	B – need for specialised or professional skills
08/3416	University of NSW - ADFA	Complete a hull condition assessment of bay class Australian Customs Vessel	\$40,032.30	Direct	B – need for specialised or professional skills
08/3445	AMOG Consulting	Provide a fatigue life assessment of the Customs Bay Class Fleet	\$121,607.20	Direct	B – need for specialised or professional skills
08/3454	FitSense Australia Pty Ltd	Development of an employment model and functional job analysis	\$15,000.00	Direct	C – need for independent assessment
09555	Jacobs Australia Pty Ltd	Professional business process services for the development and implementation (Phases 2 & 3) of the Customs Marine Technical Regulatory System (CMTRS.)	\$198,990.00	Panel	B – need for specialised or professional skills
09627	Teradata Australia Pty Ltd	Technical health check of the teradata data warehouse for the cargo division	\$79,596.00	Direct	C – need for independent assessment

09716	Yellow Edge Pty Ltd	Review of business process and career reassignments	\$35,000.00	Panel	B – need for specialised or professional skills
09757	Clicks Recruit Pty Ltd	Monitor a programme environment within the Business Intelligence Taskforce	\$80,998.20	Panel	A – skills currently unavailable within agency
09761	PricewaterhouseCoopers	Provide a formal assessment of the impairment relating to Accredited Client Processing	\$19,250.00	Panel	C – need for independent assessment
09778	Capgemini Australia Pty Ltd	Development of an application for target state architecture	\$400,000.00	Panel	B – need for specialised or professional skills
09798	GHD Pty Ltd	Provision of a report on workflow and layout for handling and examination of containerised sea cargo	\$33,000.00	Panel	B – need for specialised or professional skills
09866	Whyte & Co Pty Ltd	Develop response for safety, health and wellbeing services	\$275,000.00	Direct	B – need for specialised or professional skills
09899	Australian Valuation Office	Revaluation of assets as identified by Customs and Border Protection assets register	\$115,000.00	Panel	B – need for specialised or professional skills
09905	Booz & Company	Specialist strategic advice to support business improvement projects	\$16,000.00	Panel	B – need for specialised or professional skills
09966	BMT Defence Services (Australia)	Risk analysis, support and business costing services for maritime capability plan	\$79,978.00	Direct	A – skills currently unavailable within agency
091020	Elmatom Pty Ltd	Develop response for safety, health and wellbeing services	\$17,150.00	Direct	B – need for specialised or professional skills
091046	Sensory7 Pty Ltd	Undertake national archives of Australia's recordkeeping check-up product	\$32,302.00	Panel	C – need for independent assessment

091048	PricewaterhouseCoopers	Assess use of force training standards	\$34,949.00	Panel	C – need for independent assessment
091112	SMS Consulting Group Pty Ltd	Airport operations safety risk assessment	\$18,333.00	Panel	C – need for independent assessment
		Total Financial Year Costing	\$4,098,578.72		

¹ Explanation of selection process terms drawn from the *Commonwealth Procurement Guidelines (January 2005)*:

Open Tender: A procurement procedure in which a request for tender is published inviting all businesses that satisfy the conditions for participation to submit tenders.

Select Tender: A procurement procedure in which the procuring agency selects which potential suppliers are invited to submit tenders for a requirement either from a Multi-Use List; following an Expression of Interest; or from a list of suppliers that have been granted a specific licence or comply with a legal requirement that is essential to the conduct of the procurement. Where the procurement is valued at \$80,000 or more the process is conducted in accordance with the Mandatory Procurement Procedures outlined in the *Commonwealth Procurement Guidelines (January 2005)*.

Direct Sourcing: A procurement process in which an agency may invite a single potential supplier or suppliers of its choice to make submissions. Where the procurement is valued at \$80,000 or more the process is available only where conditions for direct sourcing apply under the Mandatory Procurement Procedures outlined in the *Commonwealth Procurement Guidelines (January 2005)*.

² Justification for decision to use consultancy:

- A – skills currently unavailable within agency
- B – need for specialised or professional skills
- C – need for independent assessment.